



National Golf Course Owners Association Canada
Association nationale des propriétaires de terrains de golf du Canada

Company and NGCOA Canada:

The Competitive Assistance detailed below is offered for the 2020 model year.

ALLOWANCES FOR ELIGIBLE MODELS

Model	2020 MY
Chevrolet Spark excl. 1SA	\$1,500
Buick Regal	\$3,500
Chevrolet Malibu LS	\$2,000
Chevrolet Malibu Non LS	\$3,000
Buick LaCrosse	\$3,500
Chevrolet Express/GMC Savana excl. Cutaway	\$9,000
Chevrolet Express/GMC Savana Cutaway	\$8,000
Chevrolet Trax	\$2,500
Buick Encore Classic	\$2,500
Buick Encore New	\$0
Chevrolet Equinox LS	\$4,000
Chevrolet Equinox LT	\$4,500
Chevrolet Equinox Premier	\$5,000
GMC Terrain (3SA)	\$5,500
GMC Terrain (3SB/4SA/4SB/5SA)	\$6,000
Buick Envision	\$6,000
GMC Acadia	\$6,000
Buick Enclave	\$6,000
Cadillac XT5	\$3,500
Chevrolet Traverse LS	\$4,000
Chevrolet Traverse Non-LS	\$4,500
Cadillac Escalade	\$9,000
Cadillac Escalade ESV	\$9,000
Chevrolet Tahoe	\$6,000
GMC Yukon	\$6,000



National Golf Course Owners Association Canada
 Association nationale des propriétaires de terrains de golf du Canada

The Competitive Assistance detailed below is offered for the 2020 model year.

ALLOWANCES FOR ELIGIBLE MODELS

Model	2020 MY
Chevrolet Suburban	\$6,000
GMC Yukon XL	\$6,000
Colorado / Canyon 2WD WT	\$3,500
Colorado / Canyon 4WD WT	\$4,500
Colorado / Canyon Non-WT	\$5,250
Chevrolet/GMC 1500 Pickup - Reg Cab 1WT/1SA 2WD	\$4,000
Chevrolet/GMC 1500 Pickup - Reg Cab 1WT/1SA 4WD	\$4,250
Chevrolet/GMC 1500 Pickup - Double Cab 1WT/1SA	\$8,000
Chevrolet/GMC 1500 Pickup - Double Cab Non-WT	\$8,500
Chevrolet/GMC 1500 Pickup - Crew Cab 1WT/1SA	\$8,500
Chevrolet/GMC 1500 Pickup - Crew Cab Non-WT	\$9,000
Chevrolet/GMC 2500/3500 - Reg Cab 1WT/1SA	\$7,250
Chevrolet/GMC 2500/3500 - Reg Cab Non-WT	\$7,750
Chevrolet/GMC 2500/3500 - Double Cab 1WT/1SA	\$8,000
Chevrolet/GMC 2500/3500 - Double Cab Non-WT	\$8,000
Chevrolet/GMC 2500/3500 - Crew Cab 1WT/1SA	\$8,000
Chevrolet/GMC 2500/3500 - Crew Cab Non-WT	\$8,000

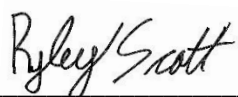
Authorization Processing Code: **KWR**

Delivery Reporting: Must be reported as Fleet Sale or Fleet Lease

FAN: 250007

Competitive Assistance Allowances are specific fleet incentives that can be used to reduce the purchase price of your vehicle. These incentives **cannot** be combined with retail programs and they are **not** available if the Active Member claims allowances under its own Fleet Account Number (FAN). Vehicles purchased using this Competitive Assistance program can be leased through Independent Leasing Companies (ask your dealer or GM Fleet Account Manager for names of Independent Leasing companies in your area). For vehicle lines not listed here, there are Basic Fleet programs available for which you are eligible.

To receive a Competitive Assistance allowance, Active Member **must** present this letter and the signed acknowledgement (below) to the General Motors Dealership at the time of vehicle purchase or lease.

NGCOA CANADA: 

Ryley Scott
NGCOA Canada – Director, Golfmax and Business Development

Active NGCOA Canada or CGSA member (“Member”) Acknowledgement of Competitive Assistance Program Terms and Conditions



National Golf Course Owners Association Canada
Association nationale des propriétaires de terrains de golf du Canada

Active member understands and agrees that vehicles acquired under the GMCC Competitive Assistance Program and other GMCC Fleet programs must be **registered in its company name and retained in Canada for at least 6 months and 12,000 km.** Active Member certifies and agrees that no motor vehicle will be purchased or leased, directly or indirectly, for export, sale or use outside of Canada (excluding use related to occasional business and/or personal travel) and no such, sale, use or export will occur. Active Member agrees that it will not induce, by any means, any GM Canada dealer to breach the export and/or resale terms of their Dealer Agreement with GMCC or any of the terms of this agreement and acknowledges that it will be responsible in damages to GMCC and its affiliates for any such interference with the contractual terms between GM and a GM Canada dealer or any breach of this agreement.

Active Member agrees to provide to GMCC or to the selling Dealer, upon request, such original business records confirming that vehicles were registered, used and transferred only in accordance with GMCL program requirements.

Active Member agrees to maintain the strict confidentiality of this agreement and not to disclose its terms or existence to any other person or entity, except to the extent required by law or required to obtain legal or financial advice in respect to this agreement.

By signing below, Active Member acknowledges it has read and understood, and agrees to abide by, the Terms and Conditions applicable to this program.

NAME: _____
(Signature of Authorized signing officer for Active Member)

(Printed Name – Corporate Name of Active Member)

DATE: _____